

# CALENDAR SALES

Good luck with selling your rodeo calendars! Here are a few pointers.....

1. **DON'T** ask someone if they want to buy a \$20 calendar.  
NO ONE wants to spend \$20 on a calendar!
2. Instead, ask them **"Would you be willing to help sponsor High School Rodeo"**  
As soon as you say the word **"Sponsor"** they think you are going to ask for \$100  
They will then ask "how much it is" You say.....  
**" It's just \$20, and you get a calendar with all the high school rodeo kids in it. Also, you have a chance to win some money. They have a drawing for \$40 every Tuesday, \$200 every holiday, and \$1000 dollars during the finals!"**
3. Explain to them that **the money from the calendar sales helps send our South Dakota top 4 in each event to Nationals. The picture on the front of the calendar is last year's National team.** Each national qualifier usually gets \$1000 dollars toward expenses from the calendar sales. People like to know where their money is going, and that it is going to local kids!
4. Keep your calendars clean and nice! Keep them in a good bag.  
Don't leave them in the back of your window in your car to fade out.  
No one will want a ratty calendar!
5. Be respectful and thankful. Yourself and others will be selling these calendars for many years, and repeat supporters is key to selling calendars!
6. Go to your local businesses, also hit up the hunters..... They LOVE South Dakota stuff, and they like to support kids, and they like the gamble of winning money. So hit up the bars and restaurants at supper, casinos or go to the hunting lodges, **but always ask permission from the owner or manager to sell calendars to their customers.**
7. Keep a record of who you sell to, so you can resell to them in the following years, and just in case something gets lost in the mail. It happens! Don't send cash in the mail. Keep your money and stubs in a safe place! Consider sending certified mail.
8. Try to have all your calendars sold before Christmas, the sooner the better! Send all money and stubs in by January 1<sup>st</sup> so they can get in the New Year's \$200 drawing. **Make sure your name is listed as the seller of every stub, so you receive credit for the sales.**
9. Check the website [www.sdhsra.com](http://www.sdhsra.com) to make sure your calendar sales are recorded within 3 weeks after sending them in.
10. There is a list of prizes for calendar sales, if you sell 8 you get a t-shirt, sell 20 and you get the t shirt & sweatshirt, 30 gets you a t shirt, sweatshirt, and jacket, and a FREE membership if you sell 50 calendars by January 1<sup>st</sup>.
11. Lastly remember, your memberships are due by November 1<sup>st</sup>, you fill them out online this year!  
Call if you have any questions \_\_\_\_\_

(enter Contact name and phone # here)

## Script to sell calendars

Hi my name is \_\_\_\_\_; I am a member of South Dakota High School Rodeo and we have a calendar raffle each year to support the organization and the members of the association. Each week we give away \$40.00, \$200.00 or even \$1,000.00.

Would you be willing to purchase a raffle ticket, get a calendar and support both me and High School Rodeo? Your donation is tax deductible and your name goes back in the drawing if you win!

Thank you

## SDHSRA CALENDAR PROGRAM POLICY

1. ALL SDHSRA MEMBERS **MUST** SELL **6 SDHSRA** CALENDARS BY **MARCH 1<sup>ST</sup>** OF THE CURRENT YEAR. THE MONEY AND STUBS MUST BE TURNED IN TO THE CALENDAR PERSON(POSTMARKED) ON OR BEFORE **MARCH 1<sup>ST</sup>**. ALL SDHSRA MEMBERS MUST ALSO RETURN ANY UNSOLD CALENDARS BY **MARCH 1<sup>ST</sup>** OR THEY WILL NOT BE ELIGIBLE TO RODEO.
2. **MARCH 1<sup>ST</sup>** IS THE DEADLINE FOR ALL AWARDS.
3. ALL MEMBERS WHO HAVE NOT SOLD THE **6** CALENDARS BY **MARCH 1<sup>ST</sup>** AND HAVE NOT RETURNED ANY UNSOLD CALENDARS BY **MARCH 1<sup>ST</sup>** WILL BE PLACED ON AN INACTIVE LIST AND WILL NOT BE ALLOWED TO PARTICIPATE IN ANY PRACTICE, REGIONAL, OR STATE FINALS RODEO IN SOUTH DAKOTA FOR THE CURRENT YEAR.
4. SCHOLARSHIP DEADLINE: MEMBER MUST ATTEND COLLEGE ONE YEAR AFTER HIGH SCHOOL GRADUATION. SCHOLARSHIP IS AWARDED THE THIRD SEMESTER OF COLLEGE. IF MEMBER ATTENDS A TRADE SCHOOL, THEY MAY RECEIVE THE SCHOLARSHIP THE FIRST SEMESTER OF SCHOOL. Expire 1 year from second semester.
5. IT IS THE MEMBER'S RESPONSIBILITY TO FILL OUT THE LETTER AND RETURN IT TO THE STATE SECRETARY FOR THE SCHOLARSHIP AWARD.
6. PRIZES, AWARDS AND REQUIREMENTS MAY BE CHANGED AS POLICY IS REVISED.
7. CALENDAR AWARD STRUCTURE:

NUMBER SOLD	AWARD
First Salesperson to turn in 75	1 Camper hook up at State Finals
High Salesperson in each Region	Reserved stalls at State Finals
6	Minimum requirement to Rodeo
8	T-SHIRT
20	SWEATSHIRT
30 BY JANUARY 1ST	COAT
38 TOTAL FOR YEAR	COAT
50 BY JANUARY 1ST	Membership for current year
50 TOTAL FOR YEAR	Membership for next year/buckle for Seniors
80	\$500 SCHOLARSHIP
125	\$750 SCHOLARSHIP
MOST CALENDARS SOLD (over 125)	\$1000 SCHOLARSHIP

**DEADLINE FOR SELLING SIX CALENDARS IS MARCH 1<sup>ST</sup>!!!**  
***Please DO NOT send cash in the mail***

SEND THE MONEY AND STUBS FROM CALENDARS TO  
 DONNA CURR  
 PO BOX 36  
 SCENIC, SD 57780

<b>Name</b>	<b>Address</b>	<b>Town, State, Zip</b>	<b>Telephone</b>	<b>Cell</b>
Bach, Todd	44379 165th Street	Florence, SD 57235	605-881-0356	
Curr, Donna	PO Box 36	Scenic, SD 57780	605-433-5483	605-454-5507
Eymer, Kayla	19801 River Road	Milesville, SD 57553	605-544-3399	605-685-5063
Evenson, Glenn & Lisa	27649 442 Avenue	Marion, SD 57043		605-940-6557
Fox, Taylor	PO Box 223	Hermosa, SD 57744	605-848-2145	
Fulton, Kayleen	20402 363rd Ave	St. Lawrence, SD 57373	605-204-0538	
Johnson - Curr Lacey	30702 435th Ave	Yankton, SD 57078	605-391-5573	
Hanson, Chris	29 1st Avenue East	Bristol, SD 57219	605-216-1963	
Hanson, Jason	11096 Shoma Road	Belle Fourche, SD 57717	605-347-2722	
Hanson, Brett & Karri	18362 Deep Creek	Faith, SD 57626	605-748-2487	
Hartshorn, Travis	13699 Lh Rd	Hermosa, SD 57744	605-255-5373	
Heath, Justin & Shelly	29161 324th Avenue	Colome, SD 57528	605-842-1032	840-5052
Husted, Vickie	20639 324th Avenue	Harold, SD 57536	605-280-1799	
Kennedy, Todd	29565 469th Avenue	Beresford, SD 57004	605-670-1088	
Knippling, Sherri	34297 223rd St	Chamberlain, SD 57325	605-245-2492	
Knoll, Lanelle	40407 Boundry Road	Avon, SD 57315	605-491-4539	
Lesmeister, Lance	PO Box 643	Eagle Butte, SD 57625	605-964-7676	
Mattson, Jay	12738 Roth Road Po Box 971	Sturgis, SD 57785	605-347-0075	
Miller- Blasius Jill	18239 Owen Lake Road	Meadow, SD 57644	605-680-1406	
Mutchler, Danelle	18625 Dillinger Rd	Newell, SD 57760	605-456-1425	605-490-2516
Oliver, Monte	18 800 Bakke Road	Shade Hill, SD 57638	605-788-2868	605-850-1534
Schmidt, Dustin	26228 Ridgeway Rd	White River, SD 57579	605-685-8186	
Schmidt, Mel	10853 HWY 212	Belle Fourche, SD 57717	605-,723-8226	605-569-0912
Schnose, Kim	29033 Old Hwy 79	Oelrichs, SD 57763	605-535.2831	605-440-2565
Schonebaum, Tina	27672 West Road	Burke, SD 57523	605-830-2935	
Sell, Mary Kay	PO Box 298	Martin, SD 57551	605-685-1383	605-441-0844
Smith, Gloria	PO Box 144 116 Madison Ave	New Underwood, SD 57761	605-754-6538	605-441-1041
Smith, Kelly	5228 North Haines Avenue	Rapid City, SD 57701	605-484-7299	
Starr, Callie	PO Box 643	Dupree, SD 57623	605-365-5452	
Stevens, Judy/ Dean	20975 392 Avenue	Huron, SD 57350	605-352-5792	605-350-0148
Stevens Mark	HCR 83 Box 1	Dupree, SD 57623		
Sundermann, Ann	PO Box 303 57045 249th Street	Baltic, SD 57003	6055295868, 6059417330	
Tibbs, Kelly	26238 213 th Street	Ft. Pierre, SD 57532	605-295-1735	
Tiltrum, Pam	625 Century Road	Rapid City, SD 57701	605-209-2275	
White, Jae	PO Box 221	Timber Lake, SD 57656	605- 850-4128	
Uhlir, Jo Beth	PO Box 51	Kadoka, SD 57543	605-431-0636	

Westphal, Christi	11965 364th Avenue	Leola, SD 57456	605-216-0075	
Wientjes, Tracy	31521 185th Street	Onida, SD 57564	605-973-2317	
Williams, Barbara	11899 Mackey Road	Buffalo, SD 57720		605-210-0379
Young, Joanne	PO Box 424	Onida, SD 57564	605-280-8382	

<b>Email</b>
<a href="mailto:arrowtruckline@ymail.com">arrowtruckline@ymail.com</a>
<a href="mailto:curr@gwtc.net">curr@gwtc.net</a>
<a href="mailto:eymerkayla@yahoo.com">eymerkayla@yahoo.com</a>
<a href="mailto:laevenson@gmail.com">laevenson@gmail.com</a>
<a href="mailto:taylor.fox@k12.sd.us">taylor.fox@k12.sd.us</a>
<a href="mailto:kfulton@mncomm.com">kfulton@mncomm.com</a>
<a href="mailto:curr_lacey@yahoo.com">curr_lacey@yahoo.com</a>
<a href="mailto:cmhanson@hotmail.com">cmhanson@hotmail.com</a>
<a href="mailto:jason@broszeng.com">jason@broszeng.com</a>
<a href="mailto:hanson5@gwtc.net">hanson5@gwtc.net</a>
<a href="mailto:HartshornTruck@hotmail.com">HartshornTruck@hotmail.com</a>
<a href="mailto:shelley@gwtc.net">shelley@gwtc.net</a>
<a href="mailto:vickietbbs-husted@k12.sd.us">vickietbbs-husted@k12.sd.us</a>
<a href="mailto:trkenedyfam@gmail.com">trkenedyfam@gmail.com</a>
<a href="mailto:hatranch@midstatesd.net">hatranch@midstatesd.net</a>
<a href="mailto:rlknoll@goldenwest.net">rlknoll@goldenwest.net</a>
<a href="mailto:rhondalesmeister@yahoo.com">rhondalesmeister@yahoo.com</a>
<a href="mailto:melinda.mattson2333@gmail.com">melinda.mattson2333@gmail.com</a>
<a href="mailto:jblasius@hotmail.com">jblasius@hotmail.com</a>
<a href="mailto:danelle@sdplains.com">danelle@sdplains.com</a>
<a href="mailto:boliver25@outlook.com">boliver25@outlook.com</a>
<a href="mailto:tanner@rushmore.com">tanner@rushmore.com</a>
<a href="mailto:schnoser@gwtc.net">schnoser@gwtc.net</a>
<a href="mailto:tkschonebaum@goldenwest.net">tkschonebaum@goldenwest.net</a>
<a href="mailto:sell@gwtc.net">sell@gwtc.net</a>
<a href="mailto:vbar7@gwtc.net">vbar7@gwtc.net</a>
<a href="mailto:kksmith@rap.midco.net">kksmith@rap.midco.net</a>
<a href="mailto:callie.starr@k12.sd.us">callie.starr@k12.sd.us</a>
<a href="mailto:doubledwesternllc@hotmail.com">doubledwesternllc@hotmail.com</a>
<a href="mailto:mstevens@1fbusa.com">mstevens@1fbusa.com</a>
<a href="mailto:office@sdhsra.com">office@sdhsra.com</a>
<a href="mailto:k.tibbs@fortpierre.com">k.tibbs@fortpierre.com</a>
<a href="mailto:triplertack@hotmail.com">triplertack@hotmail.com</a>
<a href="mailto:Jae.White@k12.sd.us">Jae.White@k12.sd.us</a>
<a href="mailto:jobeth.uhlir@k12.sd.us">jobeth.uhlir@k12.sd.us</a>

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<a href="mailto:barbwilliams5@hotmail.com">barbwilliams5@hotmail.com</a>
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